

**UPTF-AFT Local 477**  
**Profit & Loss Forecast Overview**  
July 2013 through June 2014

	<u>Jul '13 - Jun 14</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>4000 - Income</b>	
4010 - WSU Membership Dues	106,183.53
4020 - Agency Fees	54,550.57
4030 - Bank Interest	27.47
4040 - Unpaid Leave Fee	0.00
<b>Total 4000 - Income</b>	<u>160,761.57</u>
<b>Total Income</b>	160,761.57
<b>Expense</b>	
<b>5000 - Office Expenses</b>	
5010 - Occupancy Overhead	3,796.00
5020 - Telephone, Office	1,147.45
5040 - Postage, Mailing Service	2.16
5050 - Supplies	293.39
5060 - Printing and Copying	751.34
5070 - Furniture/Equipment	391.13
5080 - Business Fees, Bank Charges	139.40
5085 - Reconciliation Discrepancies	3,598.49
5095 - IT Expense	80.00
<b>Total 5000 - Office Expenses</b>	<u>10,199.36</u>
<b>5100 - Contract Services</b>	
5110 - Audit Fees	13,075.00
5120 - Legal Fees	162.50
5130 - Bookkeeping Fees	11,842.50
5140 - Other Contract Services	1,091.50
<b>Total 5100 - Contract Services</b>	<u>26,171.50</u>
<b>5300 - Services</b>	
5310 - Compensation for Employee	13,245.28
5320 - Employee Benefits	2,551.35
5330 - Employee Parking	930.00
5340 - Employee Cell Phone	518.28
5350 - Employee FICA/Taxes	403.68
<b>Total 5300 - Services</b>	<u>17,648.59</u>
<b>5400 - Membership &amp; Growth</b>	
5410 - Books, Subscriptions, etc.	35.00
5425 - Sertices to Members/Meetings	317.50
5430 - Memberships and Dues	100.00
5450 - Conference Registration etc	5,232.08

**UPTF-AFT Local 477**  
**Profit & Loss Forecast Overview**  
July 2013 through June 2014

	<u>Jul '13 - Jun 14</u>
5460 - Travel, per Diem	732.52
5470 - Education	80.00
5490 - Staff Development	250.00
5495 - - Community Relations	100.00
5400 - Membership & Growth - Other	<u>33.00</u>
Total 5400 - Membership & Growth	6,880.10
6000 - Donations	
6010 - WSU Scholarship Fund	<u>2,500.00</u>
Total 6000 - Donations	<u>2,500.00</u>
Total Expense	<u>63,399.55</u>
Net Ordinary Income	97,362.02
Other Income/Expense	
Other Expense	
5500 - Payments to Affiliates	
5510 - Dues, AFT National	
5511 - AFT Non-Chargeable Expenses	3,165.48
5510 - Dues, AFT National - Other	<u>25,263.21</u>
Total 5510 - Dues, AFT National	28,428.69
5520 - Dues, AFT Michigan	
5522 - Agency Fee Non-Chargeable Amt	10,214.06
5520 - Dues, AFT Michigan - Other	<u>25,519.28</u>
Total 5520 - Dues, AFT Michigan	35,733.34
5530 - Dues, AFL/CIO Michigan	174.90
5540 - Dues, AFL/CIO Metro	<u>1,477.20</u>
Total 5500 - Payments to Affiliates	<u>65,814.13</u>
Total Other Expense	<u>65,814.13</u>
Net Other Income	<u>-65,814.13</u>
Net Income	<u><u>31,547.89</u></u>

**UPTF-AFT Local 477**  
**Profit & Loss Budget vs. Actual**  
July 2012 through June 2013

	<u>Jul '12 - Jun 13</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Extension</u>	<u>Forecast</u>	<u>Proposed Budget 2013-14</u>
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
<b>4000 - Income</b>						
4010 - WSU Membership Dues	70,365.25	110,000.00	63.97%	\$ 112,584.40	106,183.53	\$ 146,300.00
4020 - Agency Fees	38,736.91	56,000.00	69.17%	\$ 61,979.06	54,550.57	\$ 58,700.00
4030 - Bank Interest	13.32	60.00	22.2%	\$ 21.31	27.47	\$ 60.00
4040 - Unpaid Leave Fee	5.00	100.00	5.0%	\$ 8.00		\$ 100.00
4050 - Other Revenue, Please Specify	68.98			\$ 110.37	0.00	
<b>Total 4000 - Income</b>	<b>109,189.46</b>	<b>166,160.00</b>	<b>65.71%</b>	<b>\$ 174,703.14</b>	<b>160,761.57</b>	<b>\$ 205,160.00</b>
<b>Total Income</b>	<b>109,189.46</b>	<b>166,160.00</b>	<b>65.71%</b>	<b>\$ 174,703.14</b>	<b>160,761.57</b>	<b>\$ 205,160.00</b>
<b>Expense</b>						
<b>5000 - Office Expenses</b>						
5010 - Occupancy Overhead	2,044.00	3,504.00	58.33%	\$ 3,270.40	3,796.00	\$ 3,504.00
5020 - Telephone, Office	509.18	1,000.00	50.92%	\$ 814.69	1,147.45	\$ 960.00
5040 - Postage, Mailing Service	18.00	300.00	6.0%	\$ 28.80	2.16	\$ 250.00
5050 - Supplies	0.00	1,000.00	0.0%	\$ -	293.39	\$ 500.00
5060 - Printing and Copying	272.12	800.00	34.02%	\$ 435.39	751.34	\$ 600.00
5070 - Furniture/Equipment	851.90	200.00	425.95%	\$ 1,363.04	391.13	\$ 100.00
5080 - Business Fees, Bank Charges	89.70	150.00	59.8%	\$ 143.52	139.40	\$ 150.00
5090 - Equipment Repair	0.00	200.00	0.0%	\$ -	3,598.49	\$ 100.00
5095 - IT Expense	42.39	200.00	21.2%	\$ 67.82	80.00	\$ 200.00
<b>Total 5000 - Office Expenses</b>	<b>3,827.29</b>	<b>7,354.00</b>	<b>52.04%</b>	<b>\$ 6,123.66</b>	<b>10,199.36</b>	<b>\$ 6,364.00</b>
<b>5100 - Contract Services</b>						
5110 - Audit Fees	0.00	5,000.00	0.0%	\$ -	13,075.00	\$ 5,000.00
5120 - Legal Fees	-783.79	400.00	-195.95%	\$ (1,254.06)	162.50	\$ 400.00
5130 - Bookkeeping Fees	5,220.00	9,600.00	54.38%	\$ 8,352.00	11,842.50	\$ 9,600.00
5140 - Other Contract Services	0.00			\$ -	1,091.50	\$ -
5150 - Bargaining Chair Stipend	1,848.00					\$ -
<b>Total 5100 - Contract Services</b>	<b>6,284.21</b>	<b>15,000.00</b>	<b>41.9%</b>	<b>\$ 7,097.94</b>	<b>26,171.50</b>	<b>\$ 15,000.00</b>
<b>5300 - Services</b>						
5310 - Compensation for Employee	19,221.70	41,000.00	46.88%	\$ 30,754.72	13,245.28	\$ 47,872.00
5320 - Employee Benefits	3,776.29	13,283.00	28.43%	\$ 6,042.06	2,551.35	\$ 9,405.48
5330 - Employee Parking	300.00	1,120.00	26.79%	\$ 480.00	930.00	\$ 1,200.00
5340 - Employee Cell Phone	200.00	600.00	33.33%	\$ 320.00	518.28	\$ 720.00
5350 - Employee FICA/Taxes	1,676.12			\$ 2,681.79	403.68	\$ 3,662.21
5360 - Payroll Maintenance Fee	0.00	500.00	0.0%			
<b>Total 5300 - Services</b>	<b>25,174.11</b>	<b>56,503.00</b>	<b>44.55%</b>	<b>\$ 40,278.58</b>	<b>43,820.09</b>	<b>\$ 62,859.69</b>
<b>5400 - Membership &amp; Growth</b>						
5410 - Books, Subscriptions, etc.	0.00	200.00	0.0%	\$ -		\$ 150.00
5425 - Serices to Members/Meetings	488.68	180.00	271.49%	\$ 781.89	35.00	\$ 500.00
5430 - Memberships and Dues	0.00	200.00	0.0%	\$ -	317.50	\$ 200.00
5440 - Conventions	348.79	1,200.00	29.07%	\$ 558.06	100.00	\$ -

**UPTF-AFT Local 477**  
**Profit & Loss Budget vs. Actual**  
July 2012 through June 2013

	<u>Jul '12 - Jun 13</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Extension</u>	<u>Forecast</u>	<u>Proposed Budget 2013-14</u>
5450 - Conference Registration etc	0.00	5,000.00	0.0%	\$ -	5,232.08	\$ 5,000.00
5460 - Travel, per Diem	161.80	1,500.00	10.79%	\$ 258.88	732.52	\$ 500.00
5470 - Education	50.00	200.00	25.0%	\$ 80.00	80.00	\$ 200.00
5480 - Legal & Arbitrations	0.00	2,000.00	0.0%	\$ -	250.00	\$ 5,000.00
5490 - Staff Development	0.00	600.00	0.0%	\$ -	100.00	\$ 250.00
5495 - - Community Relations	0.00	100.00	0.0%	\$ -	33.00	\$ -
<b>Total 5400 - Membership &amp; Growth</b>	<b>1,049.27</b>	<b>11,180.00</b>	<b>9.39%</b>	<b>\$ 1,678.83</b>	<b>6,880.10</b>	<b>\$ 11,800.00</b>
<b>6000 - Donations</b>						
6010 - WSU Scholarship Fund	2,500.00	2,500.00	100.0%	\$ 4,000.00	2,500.00	\$ 2,500.00
6020 - Affiliate Donations	30,000.00					
<b>Total 6000 - Donations</b>	<b>32,500.00</b>	<b>2,500.00</b>	<b>1,300.0%</b>	<b>\$ 4,000.00</b>	<b>2,500.00</b>	<b>\$ 2,500.00</b>
<b>Total Expense</b>	<b>68,834.88</b>	<b>92,537.00</b>	<b>74.39%</b>	<b>59,179.01</b>	<b>89,571.05</b>	<b>\$ 98,523.69</b>
<b>Net Ordinary Income</b>	<b>40,354.58</b>	<b>73,623.00</b>	<b>54.81%</b>	<b>115,524.13</b>	<b>71,190.52</b>	<b>\$ 106,636.31</b>
<b>Other Income/Expense</b>						
<b>Other Expense</b>						
<b>5500 - Payments to Affiliates</b>						
<b>5510 - Dues, AFT National</b>						
5511 - AFT Non-Chargeable Expenses	1,686.56			\$ 2,698.50	3,165.48	
5510 - Dues, AFT National - Other	13,747.70	29,000.00	47.41%	\$ 21,996.32	25,263.21	\$ 30,000.00
<b>Total 5510 - Dues, AFT National</b>	<b>15,434.26</b>	<b>29,000.00</b>	<b>53.22%</b>	<b>24,694.82</b>	<b>28,428.69</b>	<b>\$ 30,000.00</b>
<b>5520 - Dues, AFT Michigan</b>						
5522 - Agency Fee Non-Chargeable Amt	3,007.08			\$ 4,811.33	10,214.06	
5520 - Dues, AFT Michigan - Other	14,468.41	28,000.00	51.67%	\$ 23,149.46	25,519.28	\$ 30,000.00
<b>Total 5520 - Dues, AFT Michigan</b>	<b>17,475.49</b>	<b>28,000.00</b>	<b>62.41%</b>	<b>27,960.78</b>	<b>35,733.34</b>	<b>\$ 30,000.00</b>
<b>5540 - Dues, AFL/CIO Metro</b>	<b>317.10</b>	<b>1,000.00</b>	<b>31.71%</b>	<b>\$ 507.36</b>	<b>174.90</b>	<b>\$ 1,000.00</b>
<b>Total 5500 - Payments to Affiliates</b>	<b>33,226.85</b>	<b>58,000.00</b>	<b>57.29%</b>	<b>1,477.20</b>	<b>1,477.20</b>	<b>\$ 61,000.00</b>
<b>Total Other Expense</b>	<b>33,226.85</b>	<b>58,000.00</b>	<b>57.29%</b>	<b>54,640.16</b>	<b>65,814.13</b>	<b>61,000.00</b>
<b>Net Other Income</b>	<b>-33,226.85</b>	<b>-58,000.00</b>	<b>57.29%</b>	<b>-54,640.16</b>	<b>-65,814.13</b>	<b>-61,000.00</b>
<b>Net Income</b>	<b>7,127.73</b>	<b>15,623.00</b>	<b>45.62%</b>	<b>60,883.97</b>	<b>5,376.39</b>	<b>45,636.31</b>